

I. QUARTERLY and Annual HIGHLIGHTS

3rd Quarter 2002

- Finished harvesting the remainder of BBEDC' pollock CDQ allocation.
- Awarded 76 Harvey Samuelson post-secondary scholarships for a total of \$140,946.00
- Implemented our first ever Bristol Bay Salmon Camp
- Hired three youth summer interns to participate in the Choggiung land use apprenticeship
- Area 4E CDQ Halibut fishers harvested entire 4E quota and utilized some of Area 4D Quota for the largest catch to date: 206,000 pounds.
- Slush Ice Bag program produces high quality salmon product.
- All six ice machines are on location .
- Employment & Training hired and trained one Peer Coordinator and eight Peer Workers through a grant provided by the Department of Labor and Workforce Development.
- Staff coordinated two Peer Training Seminars that were held in King Salmon and Anchorage.
- Staff attended the National One-Stop Conference.
- Employment & Training staff coordinated fifteen regional Internships with various employment partners.
- Assembled and distributed 4000 copies of the Fish Head Soup newsletter.
- Held the September board meeting and board training in King Salmon.

II. COMMUNITY DEVELOPMENT

A. Progress Towards Goals, Objectives, Milestones ADMINISTRATION

1 *Maintain effective and efficient Board of Directors.*

1.1 Review board activities annually

- 1.1.1 Review policies, procedures, articles and bylaws:
No changes were made to existing policies, procedures, articles and bylaws during the first quarter.
- 1.1.2 Review committee and officer positions:
Elections of officers and committee appointments take place annually during the November meeting.
- 1.1.3 Review and revise board calendar:
The 2002 board calendar was reviewed and adopted at the November 2001 Annual meeting.
- 1.1.4 Conduct board training:
No Board training occurred this quarter, it is planned for our September Board meeting

1.2 Develop and maintain strategic and annual plans

- 1.2.1 Review long range strategic plan and modify as needed:
As stated in 1.1.4, staff held a Strategic Planning session the second week of February.
- 1.2.2 Approve annual operating plan and budget:
The 2002 annual operating plan and budget were approved at the November 2001 Annual meeting. Adjustments were made to the 2002 budget by the Board at their February meeting to plan for the 2003-2005 CDP and other program adjustments anticipated from the outcome of strategic planning.
- 1.2.3 Monitor progress of annual operating plan:
This task is ongoing and is monitored by management staff on a daily and monthly basis. All management staff provides the Board of Director's with a monthly activity report. All activities are tracking as planned.

2 *Maintain effective and efficient staff and administration*

2.1 Review and maintain policies and procedures

- 2.1.1 Review job descriptions:
All job descriptions, staff structure, and personnel and board policies and procedures will be reviewed at the September 2002 Board meeting.
- 2.1.2 Review staff structure:
See 2.1.1 above.

2.2 Recruit and retain skilled staff

- 2.2.1 Perform staff evaluations:
Staff evaluations take place regularly as annual anniversary dates occur.

3 *Maintain budgeting, financial planning and reporting and financial controls*

3.1 Allocate royalty income

- 3.1.1 Allocate all royalties, 50% to ASIF, 45% to Operations, 5% to Scholarship Trust:
All Royalty funds continue to be allocated in the manner outlined in the CDP.

3.2 Prepare annual budgets

- 3.2.1 Develop consolidated and detailed budgets annually:
This objective is satisfied annually at the November annual meeting. The 2002 Operating, CIF, Scholarship and BBSRI Budgets were approved during the November 2001 meeting. Some items that were not budgeted due to unknown length of the upcoming CDQ cycle, results of the CDQ Policy changes, and outcomes of strategic planning were considered during the first quarter of 2002.

3.3 Prepare monthly and quarterly financial statements

- 3.3.1 Prepare and review monthly and quarterly financial statements:
Quarterly financial statements (as well as monthly statements) are prepared in a timely manner and reviewed by management. The Finance and Audit committee and Full Board review quarterly statements at their scheduled meetings.

3.4 Review fund manager's performance annually

- 3.4.1 Review fund manager's performance:
The investment portfolio is monitored continuously and an annual report was made available to the Finance and Audit committee and Board of Directors meetings in February. Quarterly reports are also made available to the Finance and Audit committee members.

This policy was reviewed at the scheduled Finance and Audit Committee meeting in February 2002. No changes were made to existing investment policies.

3.5 Prepare annual audit and approve

- 3.5.1 Prepare and approve annual audit/agreed upon procedures:
The 2001 Audit was completed during the second quarter and submitted to the State. The full board will review the audit at the next board meeting.
- 3.5.2 Review and approve auditors:
This action took place during the February Board meeting. KPMG was chosen as the audit group.

4 Meet all regulatory requirements

4.1 Prepare quarterly reports

- 4.1.1 Prepare and file quarterly reports:
Administration is continually working on improving the accuracy and timely submission of the Quarterly report.

4.2 Prepare annual report and audit

- 4.2.1 Prepare and file annual report and audit:
The 2001 Audit was submitted to the State in May

4.3 Maintain Community Development Plan

- 4.3.1 Prepare and submit updates and changes to CDP as needed:
BBEDC management submits technical and substantial amendments periodically whenever necessary. During the second quarter, staff submitted the 2003-2005 CDP.

COMMUNITY DEVELOPMENT

5 Manage CDQ's to maximize benefit to BBEDC and limit bycatch

5.1 Provide oversight and management of all CDQ fishing

- 5.1.1 Maintain active CDQ fishery management:
BBEDC's Fisheries Quota Manager is in regular contact with all CDQ harvesting and processing partners to assure full prosecution and compliance with CDQ quotas. The Quota Manager also monitors each CDQ fishery while in progress.

5.2 Support and maintain real-time management system

- 5.2.1 Maintain real-time management system:
In 1998, BBEDC joined with several other CDQ groups and contracted with Sea State to monitor CDQ catch, bycatch and PSQ on a real time basis. This relationship has continued into FY 2002.

5.3 Review and approve annual CDQ fishing plans

- 5.3.1 Review and approve Arctic Storm CDQ Fishing Plan:
The 2002 Fishing Plan was received and approved during the first quarter of 2002.

- 5.3.2 Review and approve Bristol Leader CDQ Fishing Plan:
The 2002 Fishing Plan was received and approved during the second quarter of 2002.
- 5.3.3 Review and approve North Pacific CDQ Fishing Plan:
The 2002 Fishing Plan was received and approved during the second quarter of 2002
- 5.3.4 Review and approve Kaldestad CDQ Fishing Plan:
The 2002 Fishing Plan was received and approved during the first quarter of 2002.
- 5.3.5 Review and approve Icicle CDQ Marketing Plan:
The 2002 CDQ Marketing Plan with Icicle was received and approved during the first quarter of 2002.

5.4 Hold annual review meeting with CDQ partners

- 5.4.1 Arctic Storm Annual Mtg/Review Royalty and Employment Agreements:
The 2001 Annual Meeting took place in December with the Executive Committee and lead staff in attendance. The 2002 Annual meeting will take place in the fourth quarter.
- 5.4.2 Bristol Leader Annual Mtg/Review Royalty and Employment Agreements:
The Annual Meeting with Bristol Leader group took place during the first quarter of 2002 in Seattle with the COO, lead consultant, Board representative and Quota Manager in attendance.
- 5.4.3 North Pacific Annual Mtg/Review Royalty and Employment Agreements:
The Annual Meeting with North Pacific took place during the first quarter of 2002 in Seattle with the COO, Lead Consultant and Quota Manager in attendance.
- 5.4.4 Kaldestad Annual Mtg/Review Royalty and Employment Agreements:
The Annual Meeting with Kaldestad took place during the first quarter of 2002 in Seattle with the COO, Lead Consultant and Quota Manager in attendance.
- 5.4.5 Icicle Annual Mtg/Review Royalty and Employment Agreements:
The Annual Meeting with Icicle took place during the first quarter in 2002 in Seattle with the COO, Lead Consultant and Quota Manager in attendance.

5.5 Manage 4E halibut fishery to maximize benefits to residents

- 5.5.1 Manage fishery to maximize benefits to residents:
In 2002, our local halibut fisherman harvested all of the Area 4E's 117,000 pound halibut CDQ allocation and harvested 89,026 of the Area 4D Halibut CDQ inside area 4E.
- 5.5.2 Facilitate the establishment of stable markets for 4E Halibut:
Staff and the Regional Fisheries committee are continually seeking out halibut markets for regional fishermen. BBEDC currently has the Dillingham ice machine up and running. Togiak, Naknek, Egegik, Ugashik and Port Heiden ice machines are on location. Togiak, Egegik, Ugashik and Port Heiden machines will be installed on it's foundation, hold downs installed, water and electricity brought to the unit before freeze up 2002.
- 5.5.3 Hold Workshops to enhance good fishing practices, limit bycatch and hook loss:
A slush ice workshop was held in Dillingham with 38 fishermen in attendance. This season BBEDC did a pilot program with 17 Togiak, 39 Nushagak, 2 Naknek drift fishermen and 15 Naknek set net fishermen involving slush ice bags. The Employment and Training Director coordinated a series of halibut training workshops utilizing local talent, an employee of a seasonal fish processing company, and the Executive Director from the newly opened Southwest Vocational Technical Center. Workshops are scheduled for Togiak, Dillingham, and King Salmon/Naknek in early second quarter.

5.6 Work continuously with other CDQ groups on harvesting issues

- 5.6.1 Work with other CDQ groups on CDQ harvesting issues:
BBEDC's Fisheries Quota Manager is in regular contact with other CDQ group FQM's to discuss, evaluate and streamline harvesting issues the groups face. A considerable amount of time was spent during the past four quarters working with other CDQ Quota Managers to

resolve some of the “other species” quota shortages that may affect the efficient prosecution of the cod and other quotas.

Plans to discuss bycatch impediments and other negative deterrents to effectively prosecute the “other ground fish” species is continually being reviewed by all groups.

B. OUTREACH

6 Maintain and improve outreach and communications

6.1 Provide quarterly newsletter to all residents/entities

6.1.1 Distribute quarterly newsletter:

BBEDC has instituted a newsletter called ‘Fish Head Soup’. This newsletter is a monthly newsletter that is assembled and disbursed by the Peer Outreach staff. Its focus is to educate Bristol Bay residents about job and training opportunities as well as building a sense of community within our regional boundary. This newsletter is very popular and very easy to read with good information.

6.2 Maintain informational bulletin board in each community

6.2.1 Update information monthly:

BBEDC hired 10 Peer Workers to update communities with constant, current information in 8 sub-regional areas that include

1) Togiak, Twin Hills and Manakotak 2) Dillingham, Aleknagik, Clark’s Point and Portage Creek 3) Koliganek, New Stuyahok and Ekwok 4) Nondalton, Newhalen, Iliamna, Igiugik, Kokhanok and Pedro Bay 5) Levelock, South Naknek, Naknek and King Salmon 6) Pilot Point, Egegik and Port Heiden 7) Chignik Bay, Chignik Lake, Chignik Lagoon and Perryville 8) Anchorage. With the coordination of staff, they keep the “Opportunities” bulletin boards up to date in each community. The regional radio station, KDLG, is used weekly to keep residents informed of opportunities and news related to BBEDC. Periodically, postcards and flyers are mailed out to all CDQ resident box holders, providing information about employment and training opportunities.

6.3 Prepare and distribute Annual Activities Report

6.3.1 Prepare and distribute Annual Activities Report:

No activity this quarter.

6.4 Maintain an Internet web page for BBEDC

6.4.1 Offer a website with current BBEDC information:

BBEDC continues to utilize a contractor to review, comment and update the web page.

6.5 Travel to CDQ communities to promote BBEDC activities and projects

6.5.1 Attend community meeting with IRS, BBNA, Job Fairs, etc.:

During the third quarter BBEDC had constant presence and representation in Egegik, Naknek, Chignik Lake, Koliganek, Togiak, Dillingham and Newhalen. The Peer Workers who live in these villages traveled to their sub-regions once per month and continue to do so.

During the third quarter BBEDC participated in community or agency meetings with the following entities:

Attended peer training at the King Salmon Voc/Tech Center with the E/T staff and all 10 Peer Workers from around the region.

E/T Coordinator met weekly with BBNA, DOL and Bristol Bay Campus staff to coordinate funding for residents.

During the third quarter staff traveled to the following communities to promote BBEDC and to educate residents about other employment, training and resource information:

Clarks Point, Port Hieden, New Stuyahok, Ekwok, Portage Creek, Aleknagik, Levelock, Igiugik, South Naknek, King Salmon, Pilot Point, Iliamna, Nondalton, Pedro Bay and Kokhanok.

6.6 Advertise projects, training, employment, scholarship opportunities in communities

6.6.1 Send out flyers, radio, cable announcements periodically:

During the third quarter several opportunities for employment, training, scholarships, were advertised in the region through flyers, radio announcements, faxes to community offices, contacted BBEDC board members and conducted mail-outs and cable advertisements.

6.7 Promote the interests of the CDQ program

6.7.1 Represent CDQ interests at NPFMC and IPHC meeting and other forums:

BBEDC has representation at all meetings that affect the organization, region, residents or fisheries. Board member Robin Samuelsen has finishing out his final term on the NPFMC while BBEDC Board member Hazel Nelson was recently nominated to receive the appointment to the NPFMC as Robin 's replacement. BBEDC consultant and Fisheries Quota Manager recently attended the IPHC meeting in Seattle, and other related forum meetings that impact residents in the region.

6.7.2 Promote CDQ's and their continuance:

One of BBEDC's long-term goals is to preserve and extend the CDQ program well into the future. Staff is constantly monitoring issues concerning the promotion of new CDQ's and extension of the current program. At the Boards May 1999 meeting a decision was made to adopt a pro-active role in the protection and continuation of the CDQ program. Promotion of the CDQ program in ongoing effort undertaken by BBEDC.

7 Provide Work Readiness training through Education Initiative

7.1 Develop and implement Work Readiness curriculum for regional school districts

7.1.1 Implement Work Readiness program in classroom:

With the start of a new academic school year, BBEDC continues to work with each school district in the implementation of a work readiness curriculum. Our "Comprehensive Work Readiness" grant from the Department of Labor WIA has recently been renewed for another year. This is the second year for this program, which supplements our education initiative by providing the following services: basic academic skills tutoring, work-readiness training, paid work experiences, counseling, job search/development/placement, employability training, etc.. Our total award from the DOL is \$145,698.00

In addition BBEDC implemented the Bristol Bay Salmon Camp/Science Academy during third quarter. (See Section 20.3.2 for a complete project description)

Non-CDQ Benefits:

Both in-school and out-of-school youth from Nondalton and New Stuyahok continue to participate in our work readiness/employability program.

7.2 Continue to refine and individualize curriculum

7.2.1 Make program suitable for individual community needs:

We continue to look at ways to improve and refine the curriculum with input from the school districts.

7.3 Monitor and support delivery of Work Readiness Program

7.3.1 Provide support for program delivery:

BBEDC continues to monitor the delivery of the work readiness program through frequent contact, via email, phone and in person meetings.

Support is offered to each district in the purchasing of materials and supplies, teacher in-service training, developing relationships with local employers and agencies, travel, and curriculum development/refinement. Our youth employability program, through grant funds from the DOL provides for basic academic skills tutoring, work-readiness training, paid work experiences, counseling, job search/development/placement, employability training, etc.. Our total award from the DOL is \$145,701.00

7.4 Plan for development of stable local workforce

7.4.1 Conduct regional survey of available and future jobs:
As of yet, none of our grant proposals to develop the “jobs” survey have been funded. We are currently reevaluating this project and looking at other ways to accomplish this goal. This goal will be further addressed once the “jobs” survey is completed and analyzed.

7.4.2 Develop plan for training residents and providing needed skills:
Our “Bristol Bay Comprehensive Work Readiness project” is in its 2nd year with youth from the region participating. This project focuses on youth ages 14-21 and will assist them in developing: basic academic skills needed to succeed in the workforce, occupational skills, work readiness skills, and will provide them with real life work experiences.

The Peer Project is up and running in full force, providing encouragement, support and current information regarding employment and training to all residents in Bristol Bay. This project was initiated to help residents develop their own employment and training plans while cutting through the long distant barriers that commonly frustrate even the most enthusiastic person.

BBEDC continues to coordinate with the Bristol Bay Campus, and SAVEC and various other training facilities to bring training to the villages. In the third quarter, BBEDC in coordination with Bristol Bay Campus, AVTEC and BBNA helped to facilitate a Computer A+ Certification course for 14 residents that was held in King Salmon.

7.4.3 Develop educational funding plan to encourage participants to return to region:
We are currently developing a student loan forgiveness plan that will entice residents to return to the region once training and education programs are complete. This plan will be included in our 2003-2005 CDP.

BBEDC continues to develop the internship program to increase awareness of available employment opportunities in our own region. With this project we hope to inspire residents to continue their education and connect them to potential employers at the same time.

8 Maintain in-region ownership of Bristol Bay salmon limited entry permits

8.1 Provide for continued operation of the Bristol Bay Permit Brokerage

8.1.1 Fund the Bristol Bay Permit Brokerage:
BBEDC continues to fund the BBPB in its administrative budget as a project.

8.2 Retain permits in regional resident ownership

8.2.1 Retain 20 permits through tax counseling and brokerage services:
Five permits were classified as “saved” during the third quarter.

8.3 Work with residents to resolve tax and debt problems affecting permit ownership

8.3.1 Contact 150 permit holders in arrears with IRS:
This quarter 36 contacts were made with IRS.

Travel with Alaska Division of Investments staff to assist with extension applications were made to Manokotak and New Stuyahok.

This quarter the permit broker facilitated the sale of two drift permit and two set net permits

8.3.2 Maintain working relationship with IRS and other debt agencies:
Staff continues to maintain a good working relationship with the IRS and other lending institutions advocating on behalf of resident permit holders.

8.4 Provide counseling and support to non-CDQ communities through grant funds

8.4.1 Provide assistance to non-CDQ community residents:

BBEDC continues to provide Brokerage contact services to non-CDQ communities through the Bristol Bay Native Association's BIA Credit and Finance grant funds. The following non-CDQ communities were serviced during the first quarter: Koliganek, Chignik, Iliamna and New Stuyahok.

BBEDC initiated the Peer Outreach Project in June of 2002 that employs 10 residents throughout the Bristol Bay region as well as Anchorage. The intent of this project is to educate residents in every village about the jobs and training that is available while providing positive support and encouragement. This project is completely funded through a grant provided by the Department of Labor and Workforce Development and will be in effect until March 2004.

9 Enhance and expand regional fisheries opportunities in Bristol Bay

9.1 Develop an annual regional fisheries work plan

9.1.1 Select several initiatives annually for regional development:

A review of the Board approved 2002 work-plan was conducted during the first quarter by the Regional Fisheries Committee. The RFD Committee recommended that consultant time in 2002 be focused on developing and implementing a Bristol Bay salmon strategy designed to counteract the declining market share for Bristol Bay salmon. The strategy will also create awareness of the Bristol Bay salmon species in markets which may have positive experience with Copper River salmon but have not yet been exposed to Bristol Bay King, sockeye, and silvers.

The Committee also recommended that BBEDC undertake studies of how to reduce operating costs, increase efficiency and improve profitability in the industry. These studies will include but not limited to the following:

reduction in transportation costs and improvement in transportation infrastructure and options; cooperative buying of fuel and gear; and buybacks, permit reform and other means to optimize participation levels in the fishery.

A salmon restructuring committee was formed during the first quarter to address the revitalization of the Bristol Bay salmon fishery. Industry experts and the Executive Committee will be the appointed panel members. BBEDC has contracted the BBSRI Director to be the project lead. Projected completion date of this monumental study is early first quarter 2003. Periodic updates of the progress of the study will be provided during 2002.

9.1.2 Implement annual fisheries development priorities:

Work is being accomplished on a number of priorities described above and below.

9.2 Investigate and identify under-utilized species

9.2.1 Perform test fisheries in various areas of Bristol Bay:

Test fisheries concluded in 2001. This milestone has been satisfied. No further reporting will be necessary.

9.2.2 Perform survey of surf clam zone:

The current legislative and political environment has not provided BBEDC with the opportunity to conduct this survey. The project continues to be monitored in 2002 with little activity expected.

9.2.3 Continue product and market research on identified and possible commercial species:

BBEDC continues to look at markets for such species as snails and other products. Although BBEDC will continue to research the possible production and marketing of salmon and other products, significant need to refocus on the salmon marketing efforts has taken priority. However, investigative work on developing bait products for longline and other groundfish will be ongoing throughout the year. The Regional Fisheries Committee revisited their commitment to continue to identify new markets and new product forms for regional fisheries in the first quarter.

Substantial quantities of herring and salmon carcasses are disposed of each year by our processing partners. Technology to turn this into usable bait exists. Utilizing waste for bait production is an idea that has a good chance of gaining grant funding support.

9.3 Develop value-added products and new markets for existing fisheries in Bristol Bay

9.3.1 Investigate market opportunities:

Marketing opportunities were identified to profile Bristol Bay sockeye, king and halibut were demonstrated at Selfridges in London in 2001. Further contacts have been made for distributor relationships in the EU / UK market, with emphasis on re-processor firms that service major retailer accounts. We have placed particular emphasis on product forms that allow for value-added production in-region, with pin bone out (PBO) frozen fillets being most promising. We emphasize “Bristol Bay” in keeping with BRISTOL BAY REGIONAL SALMON BRANDING & QUALITY ASSURANCE INITIATIVE.

Program fish is being sourced from Togiak and Naknek districts, in keeping with marketing directions taken under the State Specialty Salmon Marketing Mini-Grant Program. BBEDC is administering two such grants. TOGIK KING SALMON HIGH VALUE MARKETING is focused on higher value king salmon that has been slush ice chilled and subject to improved handling. This program is run with a select group of local fishermen who received slush icing equipment from BBEDC and Togiak Fisheries Inc. which processes the fish. The BRISTOL BAY SOCKEYE FROZEN PORTIONS FOR EXPORT MARKETS was a grant to Paug-Vik Inc.Ltd. in Naknek. BBEDC administers the grant with Paug-Vik. All sockeye used are subject to chilling onboard the fishing boat or at the setnet site. As with Togiak, BBEDC supports this program with slush icing equipment for local fishermen. Program fish was processed at Leader Creek Fisheries.

Grants for these three programs totalled \$199,500. BBEDC staff and consultants have now written four successful applications for USDA/DCED Mini-Grants in the last three years – a record we are proud of. These grants have allowed us to explore potentially very important diversified markets for Bristol Bay salmon through specialized, high-value market relationships in the United Kingdom, western Europe, and in North America. Consultants and staff continue to work with a number of companies to develop additional high profile accounts that can serve to educate consumers about wild Bristol Bay salmon, and help them to differentiate between wild and farmed salmon.

In addition to the grant supported projects BBEDC also ran a third slush icing program. This was with Peter Pan Seafoods in Dillingham. Although we were not directly involved in marketing any of this fish, the purpose was to broaden the reach of chilling programs in the Bristol Bay fishery. This effort demonstrated that the percentage of number 1 grade, higher market value fish can be substantially increased

9.3.2 Promote emphasis on quality of Bristol Bay salmon:

This is essentially the same function that was included under Business Technical Assistance. The purpose is to be able to respond to requests from local community groups and individuals in Bristol Bay for advice and assistance with development concepts, marketing and quality assurance. Working with communities or individuals might lead to BBEDC investment projects, cooperative projects with BBEDC partners, or referrals to the Technical Assistance Program depending on the requirements and potentials of each effort.

Regional Fisheries Committee members continue to revisit and reinforce their commitment to quality issues. The Regional Fisheries Committee members are extremely concerned about the quality issues that Bristol Bay fishers face during the fishing season. The commitment to ice projects such as the ice-machine projects in 6 communities, slush bag programs, and an in-depth review of the feasibility of an ice-barge in Bristol Bay are among the projects undertaken in 2002. Expansion of these successful programs is anticipated in 2003.

9.3.3 Explore value-added and shoulder season opportunities in-region:

See 9.3.1 regarding Togiak King Salmon project.

Contacts were made with potential buyers and reprocessor in Europe on a trip that BBEDC consultants made in late first quarter. Exploratory discussions and were held on use of Togiak king salmon in their product line, with particular interest in a hot smoked portion. It is

interesting to note that “hot smoked” – the product Alaskans have traditionally enjoyed - is quickly becoming a consumer favorite in the European market, which has traditionally been wholly dominated by lox or “Nova-smoked” product forms. (Regrettably for this program, fish returns to Togiak were extremely low, prompting a request to DCED to delay the grant funded program until 2003.)

Promising discussions are underway with a UK reprocessor regarding use of wild Bristol Bay sockeye. We know that Bristol Bay sockeye is a “finalist” in their selection process. They are also looking at coho from another Alaskan source, but we are very gratified that this firm is a.) committed to using wild fish over farmed, b.) most interested in Alaska (as opposed to B.C.) because of our Marine Stewardship Council “sustainability” certification, and c.) very concerned about “fair trade” issues and returning fair value to the primary producer, i.e. the fishermen. These discussions may have positive future implications for our halibut and other CDQ species.

9.4 Promote Arctic Surf Clam Alaska Inc.

9.4.1 Continue efforts to win regulatory approval for projects:
See 9.2.2

9.4.2 Maintain ongoing discussions between BBEDC and Clearwater Seafood’s:
Periodic contact is made and updates received by BBEDC through BBEDC consultants.

10 *Develop program for Sustainable Flatfish*

10.1 Non Profit-Active / Community Development Project

10.1.1 Research and develop the markets for CDQ flatfish:
Had some preliminary discussions with a few flatfish companies regarding this project, and a request for proposal was sent out.

10.1.2 Work to improve the overall harvest and royalty return for CDQ flatfish:
This in an ongoing activity that the Fisheries Quota Manager closely monitors and continually works on.

10.1.3 Research and develop harvest techniques that would reduce bycatch:
No action this quarter

10.1.4 Endeavor to establish working relationships with other CDQ groups:
This in ongoing, as the Quota Manager is in weekly, if not daily, contact with other CDQ groups and their FQM’s to share information and refine harvesting abilities.

11 *Provide professional planning assistance for regional business and infrastructure projects*

11.1 Provide professional team to offer technical assistance

11.1.1 Advertise availability of business and infrastructure technical assistance:
In an effort to conduct outreach in CDQ communities, the technical assistance team attempted to travel to Ekwok and Manokotak during the first quarter to provide information and conduct financial planning workshops. However, soft runways and weather prevented them from actually meeting with the residents in person. Rescheduled travel plans to present are ongoing.

Plans are in the works to provide workshops within several CDQ communities on business development and BBEDC’s programs during the second quarter of 2002.

The Technical Assistance team has made efforts to streamline the Technical Assistance application to make it more user friendly during the first quarter.

Advertisement and solicitation for an Outreach and Economic Development person took place in the first quarter. This position will assist the Technical Assistance team in disseminating information regarding the Infrastructure Development, Regional Business, and Infrastructure matching projects.

- 11.1.2 Provide technical assistance for development of business and infrastructure proposals:
The following projects are ongoing and were followed up during the first quarter of 2002:

Discussion has continued with the community of Levelock in regards to their application for technical assistance business development funds for their processing plant project.

BBEDC staff and the communities of Togiak and Manokotak sent out request for proposals for their dock projects. Both these communities have chosen Bristol Environmental services to do their feasibility study.

In early March, Ugashik traditional council contacted BBEDC staff in regards to potential funding for dock improvements. Discussions will continue with Ugashik on identifying possible funding sources. Ugashik Traditional Council has hired a grant writer to work with BBEDC staff and BBEDC staff in order to expedite the process. We anticipate an application from the Ugashik traditional council in the second quarter.

There has been some interest from several community members in regards to Regional Business Development funding.

During the third quarter of 2002, the interest in Technical Assistance, Regional Business Development, and Regional Business Development has increased. BBEDC is working to better inform tribes, cities and boroughs of the program through a new position to begin in 2002.

11.2 Provide for professional review of funding requests

- 11.2.1 Review funding requests and make recommendation to the BOD:
See 11.1.2 regarding Togiak and Manokotak dock projects.

12 "Jump start" in-region businesses

12.1 Provide a regional business fund for investment in approved business proposals

- 12.1.1 Maintain a \$500,000 fund balance from ASIF income each year for possible investment:
This item was budgeted for 2002.

12.2 Provide financial support for approved proposals

- 12.2.1 Review, approve and invest in recommended proposals when feasible:
BBEDC did have two applications for the Regional Business Development fund but were denied.

12.3 Monitor businesses receiving BBEDC financial support

- 12.3.1 Monitor activities of business where BBEDC has financial participation:
Not applicable at this time.

13 Jump start in-region infrastructure development

13.1 Provide a regional infrastructure fund to help finance approved infrastructure proposals

- 13.1.1 Maintain a \$500,000 fund balance in reserves each year for possible investment:
This was budgeted for in the 2002 budget.

13.2 Provide matching funds for approved proposals

- 13.2.1 Review, approve and provide matching funds for recommended proposals when feasible:

The board approved Dillingham's all tide dock application for Infrastructure Development Fund at its September meeting.

13.3 Provide \$100,000 per community in matching funds during allocation cycle

13.3.1 Advertise Program:

Staff has promoted this program through advertisements and letters to qualified communities during the third quarter.

In an effort to better advertise these programs, BBEDC created a new position to assist in the delivery of these projects to CDQ communities.

13.3.2 Review Applications:

BBEDC Board reviewed the Togiak and Manokotak dock projects during the February 2002 Board meeting. Matching funds had not been distributed for the Manokotak and Togiak dock projects, but are anticipated for distribution during fourth quarter 2002.

At the request of the City of Egegik the request for \$100,000 was pulled and the Electric project ended. Ongoing discussions between the City of Egegik and BBEDC staff regarding utilizing the matching funds for an Egegik dock project or dock improvements have occurred.

The board at its May meeting approved Egegik application for \$60,978 for their air port project and approved Ugashik application for \$100,000 for a feasibility/design study on a processing facility and dock. At the September board meeting Clarks Point, Ekuk, Egegik, King Salmon, Paug-Vik, Pilot Point and Port Heiden applied for the \$100,000 infrastructure matching fund. The board approved Egegik \$39,022 for Clinic Construction Project, Ekuk for \$100,000 for Dillingham's all tide dock, Port Heiden \$100,000 for feasibility on seafood processing/installation of ice machine/alternate power to run processing. Those communities that were not approved were ask to redo their application for the November meeting.

13.3.3 Award Funding to projects that meet criteria:

See 13.2.1 for more information.

The criteria for this program and the Business and Infrastructure Programs were reviewed during the Strategic Planning session in February 2002. The criteria may be too strict for some communities to access and BBEDC will continue to address this situation while developing the 2003-2005 CDP. Infrastructure and Regional Business Projects

01-02 CDP Criteria

03-05 CDP

Name

Infrastructure Development Fund

Economic Development Infrastructure Matching Fund

Funding

\$500,000 annually

\$1,000,000 annually

Match

75% community match

50% community match

Fisheries Related?

Fisheries only

same

ROI

Requires return to BBEDC

Requires self supporting only

Name

Infrastructure Matching Fund

01-02 Amendment & 03-05 CDP

Community Infrastructure Seeds

Funding

\$1.7 million for 01-02 period, with full amount available every year

\$1.7 million spread over 3 yrs.

Community caps

\$100,00 limit per community for period 01-02

\$100,00 limit per community for period 03-05

Match

??% community match

25% community match, including in-kind

Fisheries Related?

Fisheries only

same

Development Stage

Project must be on the ground, ready to go

Allow engineering, feasibility studies

Name

Business Development Fund

same

Funding

\$500,000 annually

same

Match

77% min. community + business match or 100% BBEDC

55% min. business match +
10% of funds from owner or operator

Fisheries Related?

Fisheries only

same

ROI

8% ROI in 3 yrs

5% in 3 yrs

10% ROI in 5 yrs

7% in 5 yrs

13.4 Monitor proposals receiving BBEDC financial support

- 13.4.1 Monitor approved proposals for completion and operations:
BBEDC continued to monitor the Dillingham Dock project during the first quarter.

14 “Learn, Practice, Do” Marketing and Sales

14.1 Marketing and sales goals

- 14.1.1 Revise existing Partner Royalty Agreements to provide for more frequent and detailed Information pertaining to sales planning and monitoring:
The project will receive detailed attention during the first part of 2002 when new marketing reports are received and analyzed.
- 14.1.2 Diversion of product from partner’s sales channel to different markets, if applicable:
Work is just beginning on this objective and will continue to be developed as the year progresses.
- 14.1.3 Investigate the potential utility of providing financing that could permit partners the ability to approach new markets and/or develop new product:
Work is just beginning on this objective and will continue to be developed as the year progresses.
- 14.1.4 Research investment opportunities in marketing:
BBEDC will continue to refine and investigate investment opportunities in the marketing arena.
- 14.1.5 Undertake projects to enhance the image & reputation of regional seafood products:
This project is ongoing. BBEDC has made significant progress in the area through the investment in Capilano and will continue to develop relationships with potential markets for regional products through our MSC work. See section 9.3 for additional information.
- 14.1.6 Consider formation of standing Marketing and Sales Committee of BBEDC’s Board of Directors to guide and monitor the new initiative:
No activity in the first quarter. BBEDC anticipates discussing this objective during 2002.

15 Manage the Capital Investment Fund to provide revenues to BBEDC in perpetuity

15.1 Manage CIF to provide max. return within established investment policy.

- 15.1.1 Monitor fund to insure adequate performance:
This is done on a monthly basis by staff and Investment Managers.
- 15.1.2 Reserve funds to meet one year debt service payments:

This item is budgeted in the 2002 approved CIF budget.

- 15.1.3 Reserve funds to meet cash call requirements of investments:
This item is budgeted in the 2002 approved CIF budget.

15.2 Invest in opportunities that meet ASIF investment criteria

- 15.2.1 Identify potential investment options in Schedule of Investments:
This objective was satisfied late in 2000 with the submission of BBEDC CDP, including the schedule of investments. The board again visited these objectives in a presentation at the February 2002 strategic planning session.
- 15.2.2 Update Schedule of Investments as needed:
BBEDC is diligent in submitting plan amendments and keeping the CDP up to date with current and anticipated investment information.
- 15.2.3 Search and investigate seafood industry investment opportunities:
This is an ongoing task for BBEDC staff and consultants. New investment opportunities are evaluated and presented to the Board for consideration on a regular basis.
- 15.2.4 Perform due diligence on potential investments:
BBEDC conducts in-depth due diligence on all investments prior to investment.
- 15.2.5 Present investments meeting CIF criteria to Board for action:
This is an ongoing task for BBEDC staff and consultants. New investment opportunities are evaluated and presented to the Board for consideration on a regular basis.

15.3 Invest in opportunities that meet CIF investment criteria

- 15.3.1 Obtain state and federal approval for board approved investments:
BBEDC is diligent and consistent in obtaining state and federal approval of investments before proceeding with the investment. This is standard practice for BBEDC.
- 15.3.2 Close on approved investments:
Following the approval process, BBEDC is consistent in following through with investments that meet the CIF investment criteria.

INVESTMENTS

16 Monitor seafood industry investments for performance and profitability

16.1 Monitor Arctic Fjord Inc. investment

- 16.1.1 Monitor financial performance on a quarterly/annual basis:
BBEDC staff monitors performance on a quarterly basis.
- 16.1.2 Attend yearly Board of Director's meeting:
The yearly meeting was held in early February 2002. Robin Samuelsen attended the day-long meeting as BBEDC's representative. Since an additional 10% of this vessel was purchased in the fourth quarter, an additional seat on the Arctic Fjord board seat was made available to BBEDC. This brings our board seats to two. Hattie Albecker was appointed as the second Arctic Storm board representative. However, Hattie was unable to attend the February 2002 meeting.
- 16.1.3 Maintain ongoing discussion between BBEDC and ASI:
Frequent discussions are held with ASI staff and BBEDC staff. The BBEDC Quota Manager is in daily contact with the partner during CDQ fishing times.
- 16.1.4 Monitor investment performance return of 8.5% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDQ:
Continuing

16.2 Monitor Neahkahnie LLC investment

- 16.2.1 Monitor financial performance on a quarterly/annual basis:
This is done through a review of the financial information.
- 16.2.2 Attend Board of Director's meeting:
This meeting was held at the same time at 14.1.2.
- 16.2.3 Maintain ongoing discussion between BBEDC and ASI:
See 14.1.3.
- 16.2.4 Monitor investment performance return after payment to previous owner is complete/2006:
See Confidential section.
- 16.2.5 Acquire additional co-op shares as available and prudent:
The Arctic Fjord, through the efforts of the off shore Co-op, did acquire additional shares in late 1999.

16.3 Monitor Bristol Leader Fisheries LLC investment

- 16.3.1 Monitor financial performance on a quarterly/annual basis:
Financial information is reviewed on a monthly and quarterly basis.
- 16.3.2 Attend Management Committee meetings:
Two representatives from BBEDC attend and participate in all meetings. An in-person meeting was held during the first quarter with four BBEDC representatives in attendance.

BBEDC's FQM was appointed as the second representative for BBEDC with one board member. No meetings took place during the second quarter.
- 16.3.3 Maintain ongoing discussions between BBEDC and ALF:
Regular communications are ongoing between the CEO or COO and the ALF management. In addition, the Quota Manager communicates constantly during CDQ fishing with the Fleet Manager.
- 16.3.4 Monitor investment performance return of 8.5% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDP:
See Confidential section.

16.4 Monitor Bristol Mariner, Nordic Mariner and Northern Mariner LLC investments

- 16.4.1 Monitor financial performance on a quarterly/annual basis:
Quarterly financials are reviewed on a routine basis.

- 16.4.2 Attend Management Committee meetings:
One representative from BBEDC attends and participates in all meetings of the Management Committee.
- 16.4.3 Maintain ongoing discussions between BBEDC and KMLLC:
Staff is in frequent contact with Kevin Kaldestad on issues of importance.
- 16.4.4 Monitor investment performance return of 8.5% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDP:
See Confidential section.

16.5 Monitor halibut IFQ's

- 16.5.1 Review and update lease agreements to maximize profits and enhance longline vessel investments:
The fishing plan for IFQ's for 2002 has been developed and implemented. Lease agreements are in place.
- 16.5.2 Monitor market performance for lease price:
This is done on a routine basis to insure maximum return on investment.
- 16.5.3 Monitor investment performance return of 7% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDP:
See Confidential section.

16.6 Monitor sablefish IFQ's

- 16.6.1 Review and update lease agreements to maximize profits and enhance longline vessel investments:
The fishing plan for IFQ's for 2002 has been developed and implemented. Lease agreements are in place.
- 16.6.2 Monitor market performance for lease price:
This is done on a routine basis to insure maximum return on investments.
- 16.6.3 Monitor investment performance return of 7% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDP:
See Confidential section.

16.7 Monitor Capilano Pacific LLC

- 16.7.1 Monitor performance on a quarterly/annual basis:
Objective is no longer applicable. LLC has been dissolved in 2001. This applies to all objectives under 16.7.1 through 16.7.8
- 16.7.2 Attend Management Committee meetings:
- 16.7.3 Maintain ongoing discussions between BBEDC and Capilano:
- 16.7.4 Monitor recruitment of Bristol Bay fishermen:
- 16.7.5 Monitor investment performance return of 8.5% annually over time to meet the Post CDQ Transition Plan goals in Part One, Section V of CDP:
- 16.7.6 Provide loan guarantees for Capilano inventory, receivables, & operating lines as needed and prudent:
- 16.7.7 Closely monitor production costs, inventory, receivables, cash flow, sales & other relevant factors to minimize risk to BBEDC from guaranteeing loan:
- 16.7.8 Provide internship opportunities in Capilano organization as available:

C. EMPLOYMENT

1st Quarter 2002 (please refer to section C.1 and C.2 below)

17 *Provide employment for Bristol Bay residents*

17.1 Provide employment opportunities with CDQ fishing partners

- 17.1.1 Place a total of 120 entry/advanced hires with Arctic Storm vessels:
- 17.1.2 Place a total of 12 entry level hires with North Pacific Fishing if available:
- 17.1.3 Place a total of 6 entry level hires with Bristol Leader Fisheries if available:
- 17.1.4 Place a total of 4 entry level hires with Kaldestad Fisheries if available:

17.2 Provide employment in advanced positions with CDQ fishing partners

- 17.2.1 Track advancement of BBEDC residents on North pacific vessels:
- 17.2.2 Track advancement of BBEDC residents on Bristol Leader vessels:
- 17.2.3 Track advancement of BBEDC residents on Kaldestad vessels:
- 17.2.4 Track advancement of BBEDC residents in Icicle employment:

C. Employment 2nd Quarter July – Sept. 30,02

Project	Quarter Position		Year to Date		Year to Date
	/Trips	Quarter Wages	Position/Trips	Wages	People
BBEDC Mang/Admin	13	\$ 97,519.21	14	\$ 236,801.50	14
WIA Grant	1	\$ 5,700.00	10	\$ 23,855.54	10
Peer Outreach Project	10	\$ 52,845.50	10	\$ 62,699.68	10
CDQ Pollock Related (AS/AF)					
A SEASON		\$	60	\$ 240,583.40	18
B SEASON	32	\$ 52,707.18	36	\$ 52,707.18	36
Yellow Fin	0	\$ -	0	\$ -	0
Hake Trips		\$	8	\$ 23,910.91	3
Shipyard			4	\$ 3,553.38	4
Other Employment					
Arctic Storm Recruiter	1	\$ 12,470.07	1	\$ 34,310.07	1
Long Line Fishing					
Alaskan Leader	1	\$ 0	7	\$ 38,198.76	3
Bristol Leader	3	\$ 5,830.19	11	\$ 47,949.49	5
Crab Fishing					
Bristol Mariner	0	\$ 0-	1	\$ 7,486.44	1
Nordic Mariner	0	\$ 0-	1	\$ 3,032.74	1
Cascade Mariner	0	\$ 0-	0	\$ -	0
Other Vessels	0	\$ 0-	0	\$ -	0
Bottom Fishing					
North Pacific Fishing	4	\$ 0	5	\$ 25,159.44	5
Other Fishing Employment					
4E Halibut Fishing	4	\$ 36,848.00	49	\$ 368,000.00	49
Icicle Seafood's	4	\$ 16,721.59	20	\$ 55,009.70	10
Internships					
Arctic Storm Vessel	1	\$ 3,848.06	2	\$ 6,892.86	2
Arctic Storm Office	1	\$ 4,149.00	2	\$ 9,963.00	2
Icicle Seafood's Office	1	\$ 4,465.13	4	\$ 17,694.13	3
Icicle Vessel/Plant/Shipyard	3	\$ 9,398.36	8	\$ 36,149.57	4
ADF&G	2	\$ 6,840.69	2	\$ 7,615.69	2
North Pacific Fishing	1	\$ 3,735.33	2	\$ 12,809.70	12
In-house Office	1	\$ 3,698.50	1	\$ 4,930.50	1
Alaskan Leader Vessel	1	\$ 7,800.00	1	\$ 12,600.00	1
Bristol Leader Vessel	5	\$ 24,750.00	5	\$ 24,750.00	5
Bristol Leader Office	0	\$ 0 -	1	\$ 560.00	1
Specialized Interns	6	\$ 11,081.00	6	\$ 14,071.00	6
WIA Interns	0	\$ 0	7	\$ 9,375.00	7
Other Interns	9	\$ 31,042.67	16	\$ 47,038.17	16
Total	134	\$ 603,712.22	218	\$ 1,113,807.73	157

C. 2 Employment Summary:

WIA Grant	One resident from Dillingham, has been working as the WIA grant specialist to implement the work readiness project. This project is completely grant funded.
Peer Outreach Grant	Ten (10) residents from Chignik Lake, Egegik, Naknek, Dillingham, Anchorage, Togiak, Newhalen and Koliganek have been working as outreach staff in their sub-regions to provide information to residents about employment & training opportunities. This project is completely grant funded.
Pollock A Season	
Pollock B Season	Ten (10) residents from Naknek, Dillingham, Koliganek, Egegik, New Stuyahok, Aleknagik and Togiak filled processing jobs during the B Season. One resident from Naknek has been the lead galley worker for 3 years and continues to fish each Season. A processor was moved from processor to quality control intern.
Alaskan Leader	One (1) resident from Koliganek completed 2 trips and worked as processors during the 3rd quarter.
Bristol Leader	Three (3) residents from South Naknek, Koliganek and Manakotak were hired as processors in the 3rd quarter.
Crab Fishing	No Activity.
Bottom Fishing	One (4) resident from around Bristol Bay (villages were not confirmed at report time) processed about the F/V American No 1 and F/V US Intrepid. Earnings are yet to be determined and will be reported on the 4 th quarter report.
4E Halibut fishing	Forty-five (45) residents participated in the halibut fishery and caught 206,380 lbs of BBEDC halibut quota. They sold their fish to private buyers. Five of these halibut fishers were Certified processors allowing them to process their fish on board their vessel or else where and sell to buyers outside the region. These fisher were certified through BBEDC's Basic Vocational funds.
Other Employment	Icicle employed (4) residents South Naknek, Naknek and New Stuyahok, All were regular processor positions.

Internships

Arctic Storm vessel	One (1) resident from Dillingham was selected to work as a Quality Control. No other vessel activity.
Arctic Storm office	One (1) resident from King Salmon fills this position until December 2002.
Icicle Seafood's	One (1) resident from Aleknagik fills the Seattle office internship. He will be returning to Alaska the end of October and plans on furthering his business skills at the University of Alaska in Anchorage.
Icicle Vessel/Ship	One (1) resident from Aleknagik fills the maintenance internship at the surimi plant in Bellingham. One (1) resident from Pilot Point filled the H/R internship at the Petersburg Plant office. One (1) resident from Dillingham continued the H/R internship in Petersburg until the 1 st week in September.
ADF&G	Two (2) residents from Dillingham were hired by ADF&G work in various positions within ADF&G. One worked on the Nushagak River while the other worked in the Dillingham office for support.
N. Pacific Fishing	One (1) resident from Twin Hills fills this position
In-House Office	One (1) resident from Dillingham was hired as BBEDC Permit Broker Intern. This intern also filled the administrative assistant position while BBEDC continues their search for a permanent person.
Alaska Leader	One (1) resident from Dillingham filled an oiler/wiper position.
Bristol Leader	A resident from Dillingham fills a deck intern, a resident from Manakotak filled a galley internship, 2 residents from Dillingham fill quality control and galley internships and 1 resident from Koliganek fills a oiler/wiper internship.
Bristol Leader Office	No activity.
Specialized Interns	<p>One (1) resident from Pilot Point filled a new internship with Alaska Seafood Employment office which ended successfully on August 30, 2002. She went on to complete her Business Certification at the Career Academy and will graduate November 2002. This internship has inspired her to continue school.</p> <p>Three youth residents worked with various employment partners for the month of June working in fish camps, airlines, lodges, ADF&G and the local native corporation. They received their CPR/survival cards and have regular jobs in place for next summer.</p> <p>One (1) resident from South Naknek helped our Education Director plan the 1st annual Salmon Camp and then went to work at the Fishing Research Institute for the summer months. This internship was a big part of her studies in Fishery Management at UAF.</p> <p>One (1) resident from Dillingham is currently working part time at the US Fish & Wildlife office while going to college full-time at the Bristol Bay Campus.</p>

D. Training

1. Data Form

TRAINING DATA
July 1st - Sept. 30th
3rd Quarter 2002

	Quarter People	Expenditure	Year to Date People	Expenditure
Scholarships				
Post-secondary	76	\$65,323.30	131	\$122,221.47
Administration				
Voc-Tech Classes				
Advanced Vocational	10	15,951.00	24	\$34,668.07
Basic Vocational	18	2,808.00	243	40,996.96
Non-Fisheries Vocational	11	\$9,131.00	20	\$15,537.00
Other Training				
CDQ Staff/Board	2	\$2,305.00	3	\$5,358.00
ABE/GED	24	10,310.95	112	10,310.95
GED Diplomas Earned	0	\$0.00	1	\$0.00
Other Expenditures				
Drug Testing				
Internships				
Arctic Storm Vessel		0		
Arctic Storm Office	0	\$3,773.27	0	\$14,638.77
Icicle Seafood's Office	0	\$2,961.86	0	\$10,167.70
Icicle Vessel/Plant/Shipyard	0	\$3,825.08	0	\$10,245.48
North Pacific Fishing Office	0	\$4,425.13	0	\$17,950.90
ADF&G				
In-house Office				
Alaskan Leader Vessel				
Bristol Leader Vessel				
Bristol Leader Office				
Specialized Interns	0	\$1,775.00	0	\$2,975.00
Other Interns				
TOTAL	141	\$63,639.09	534	\$285,070.30

Under internships these people were counted in the Employment Form, but the wages are accounted here under training per Employment & Training Departments instructions

D. 2. Training Summary

Scholarships

Post-secondary Administration 76 scholarships were awarded during the third quarter.

Vocational-Technical Classes

Advanced Voc/Tech
Nine residents are focusing on fishing related careers.
4 residents from Naknek, Dillingham, Newhalen and Chignik Lake are working towards getting their A+ Computer Certification. The non-CDQ members are paid with grant funds.
2 residents from Dillingham and 1 from King Salmon are working towards their welding certifications.
2 residents from South Naknek are working towards their refrigeration/heating certifications.

Basic Voc/Tech
Eighteen residents took fishery related short courses sponsored by the Bristol Bay Campus and Nine Star.
14 residents from Togiak took Work Readiness Training
4 residents from Dillingham took Intro to Personal Computers

Non-Fisherries

Related Voc/Tech
Eleven residents were interested in non-fishery related training and were funded in the following courses:
1 resident from Dillingham – Massage Therapy
1 resident from Pilot Point – Business Office Specialist
1 resident from Manakotak – Business Office Specialist
1 resident from Dillingham- Continuing her Rural Ed Degree
1 resident from Manakotak – Nursing
1 resident from King Salmon – Commercial Pilot
1 resident from Togiak – Travel Specialist
1 resident from Aleknagik – Computer Science
1 resident from Dillingham – Facilities Maintenance
1 resident from Dillingham – Accounting
1 resident from Manakotak – Business & Office Tech

CDQ Staff Board
One Staff person participated in a Computer networking class. One staff person took a class on business writing.

ABE-GED
17 residents from Dillingham, New Stuyahok, Nondalton and Togiak took GED classes and 7 residents from Dillingham, New Stuyahok, Nondalton and South Naknek took ABE classes.

Internships

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Arctic Storm office One (1) resident from King Salmon fills this position until December 2002.

Icicle Seafood's One (1) resident from Aleknagik fills the Seattle office internship. He will be returning to Alaska the end of October and plans on furthering his business skills at the University of Alaska in Anchorage.

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Bristol Leader Office	No activity.
Specialized Interns	<p>One (1) resident from Pilot Point filled a new internship with Alaska Seafood Employment office which ended successfully on August 30, 2002. She went on to complete her Business Certification at the Career Academy and will graduate November 2002. This internship has inspired her to continue school.</p> <p>Three youth residents worked with various employment partners for the month of June working in fish camps, airlines, lodges, ADF&G and the local native corporation. They received their CPR/survival cards and have regular jobs in place for next summer.</p> <p>One (1) resident from South Naknek helped our Education Director plan the 1st annual Salmon Camp and then went to work at the Fishing Research Institute for the summer months. This internship was a big part of her studies in Fishery Management at UAF.</p> <p>One (1) resident from Dillingham is currently working part time at the US Fish & Wildlife office while going to college full-time at the Bristol Bay Campus.</p>
Other Interns	Nine residents from Egegik, Naknek, Dillingham, Levelock, King Salmon, South Naknek filled internships with Naknek Dock/Office, Dillingham Boat Harbor, US Fish & Wildlife Service, Peter Pan maintenance and office and Fishing Research Institute (FRI). These residents are learning new skills in many different areas including; computers, geographical area, maintenance, customer service, biological technician work, working independently, timeliness, dependability, problem solving, good manners, working well with others and safety consciousness.

SUBSIDIARIES

19 Provide academic scholarship program for CDQ community residents

19.1 Manage Harvey Samuelson Scholarship Trust to provide growth in perpetuity

19.1.1 Inflation proof Trust:

The earnings from the trust, after scholarship distributions, are used to inflation proof the trust. In addition, five percent of the royalty income is deposited in the trust account.

19.1.2 Review Trust investment policy:

No changes were made to existing policy.

19.2 Award scholarships annually

19.2.1 Award 3% of previous year's Trust balance in scholarships:

\$140,946.00 was awarded to 76 recipients for the 2002-2003 school year.

19.3 Provide management of scholarship program

19.3.1 Contract management of program and monitor performance:

The scholarship program is managed by BBEDC staff. During the third quarter BBEDC staff has reviewed 80 scholarship applications, 76 of which were awarded. In addition, BBEDC staff is in contact with scholarship recipients on a regular basis to provide support and mentoring for them. A renewal application is being developed as well as a online scholarship application

Since the Trustees have allowed the scholarship program to come "in-house", BBEDC staff has the ability to monitor the progress of the scholarship recipients.

20 Promote in-region scientific research and education programs

20.1 Establish and fund Bristol Bay Science and Research Institute

20.1.1 Fund program and maintain funding:

BBEDC again provided a capital contribution to fund the BBSRI activities for 2002. In addition State Landing Tax Credits have been contributed to enhance the research projects the board identified in December of 2001. Minutes are included in the confidential section.

20.2 Implement research

20.2.1 Develop a research plan for Bristol Bay:

The newly contracted firm of LGL has been retained to first develop a short and long term project and research strategy for 2001 and beyond. The draft plan was completed in the third quarter and presented to the Board for review and approval. LGL has been approved to manage the BBSRI for FY 2002 and has begun implementation of several initiatives and projects the board identified.

20.3 Enhance work force development (Education Initiative)

20.3.1 Investigate grant programs to provide funding:

BBEDC continues to administer the DOL Work Readiness Grant including CDQ and non-CDQ schools during the first quarter. In addition, a grant from the coastal impact assistance program has been awarded for the development and implementation of a "Salmon Camp" in region, these funds will not be available until 2003

20.3.2 Implement enrichment projects for Education Initiative:

During the third quarter BBEDC in collaboration with the following Cooperators: *Bristol Bay Science and Research Institute, University of Washington Fisheries Research Institute, University of Alaska Fairbanks, Southwest Region School District, Alaska Department of*

Fish & Game (Commercial Fish and Sport Fish Divisions), U.S. Fish & Wildlife Service Togiak National Wildlife Refuge. Implemented the first ever Bristol Bay Salmon Camp/Science Academy. The project consisted of two summer aquatic science camps. One for high school students and another for middle school students. Students participated in hands-on and classroom experiences in limnology, fisheries management, and fisheries research. They gained valuable experience by working alongside professional biologist conducting research within the Bristol Bay Region. Objectives that were addressed by this project are:

- Increase student awareness and interest in Fisheries related careers.
- Utilize the available resources of agencies in the region (BBEDC, BBSRI, FRI, USFWS, etc.) to increase students understanding of the Bristol Bay Salmon fishery while also integrating local knowledge and traditions.
- Develop students understanding of work ethics, and the skills required to be successful in the workforce. Applied math and science activities will promote student academic learning
- Students will understand the life history and gain an understanding of the Salmon Life Cycle and how it relates to field research/fisheries management
- Students will see the best general picture of the salmon picture in Alaska with a real stream connection.)
- Students will gain an Appreciation for natural resources
- Students will make a connection between the research and how it is used to manage the resources.
- Students will understand the relationship between theory, fieldwork and management of a resource.
- Students will gain an understanding of research questions and the problems associated with the resource, and will be able to focus on a specific research project(s)
- Students will understand how the ADF&G manages the fisheries.

21 Provide ice machines in CDQ communities

21.1 Implement Grant Requirement

21.1.1 Completion of engineering/ordering machinery:

All six of the ice plants have been delivered to the recipient communities. However, only one, Dillingham, was actually able to produce any ice for fishermen in the 2002 season.

The Bristol Bay Borough has requested an upgrade to its plant, to provide for an automated delivery system. Accordingly, they elected to operate their existing machine (an old-fashion "tube ice" plant) again this year, and commission the new plant in 2003 once the delivery system was upgraded.

21.1.2 Installation of equipment:

See 21.1.1

21.1.3 Monitor/support community maintenance and operation:

After some logistical difficulties the ice machines manufactured by Wescold for the communities of Togiak, Ugashik, Port Heiden and Egegik are all on site and awaiting final hook-up in the spring of 2003.. Regular communications were made with all communities in regards to construction, power and water requirements, shipping dates and hook up. All machines will be operational for the next salmon season.

E. OTHER ISSUES

None

III. ADMINISTRATION

A. Board Activities:

1. Changes in the Board:

No changes for the 3rd quarter.

2. Substantial Decisions :

Please see the September Board meeting minutes.

B. Amendment Status:

Amendment #	Amendment Description	Date Received	Date Forwarded	Approval Received
SA02/01	Adding McKee vessels to CDP	2/27/02	3/13/02	3/18/02
HK2002	Housekeeping Amend. /Resumes/Job description/Village Resolution	4/2/02	4/03/02	
TA 02/02	TA-transfer 190 mt non-specific reserve	4/17/02	4/17/02	4/19/02
SA02/03	Investment Policy changes for gen. Bus/Infra. match funds	5/31/02	5/31/02	6/14/02
SA02/04	CDQ allocation transfer from BBEDC to APICDA	5/31/02	5/31/02	6/3/02
SA02/05	Purchase of 50% of Dona Martita LLC	6/10/02	6/10/02	6/19/02
SA 02/06	Transfer of 35 MT of BS FG Sablefish to YDFDA	7/25/02	7/25/02	7/25/02
TA 02/07	Add Pacific Lady	9/11/02	9/12/02	9/12/02

C. Other Issues

None.

IV. 3rd Quarter 2002 Harvesting and Processing Report

A. Target Fishery Harvest Activity

Pollock Harvesting Activity:



	CDQ Allocation	Metric Tons Harvested				Target Fishery Information	
		1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	YTD Harvest	% of Target Harvest
A/B Season	12,474.000	12,399.824		0.000		12,399.824	39.35%
C/D Season	18,711.000	0.000		18,734.400		18,734.400	59.45%
Total	31,185.000	12,399.824		18,734.400		31,134.224	98.80%
Bycatch							
Turbot BS	88.440	0.342		1.557		1.899	0.01%
Total Cod	3,000.000	56.739		15.986		72.725	0.23%
A Season Pacific Cod	1,800.000	56.739				56.739	
B Season Pacific Cod	1,200.000			15.986		15.986	
Atka Mackerel 541	61.950	0.011		0.226		0.237	0.00%
Yellowfin sole	1,548.000	53.099		0.024		53.123	0.17%
Alaska Plaice	207.000	1.491		0.005		1.496	0.00%
Other flats	51.750	0.646		9.658		10.304	0.03%
Rock sole	931.500	81.123		1.439		82.562	0.26%
Flathead sole	375.000	78.143		17.164		95.307	0.30%
Arrowtooth	132.000	0.411		11.919		12.330	0.04%
Other species	393.040	36.732		9.938		46.670	0.15%
Other rockfish - BS	5.670	0.000		0.059		0.059	0.00%
Pacific Ocean Perch (BS)	41.370	0.000		1.629		1.629	0.01%
BS Other Red Rockfish	1.800	0.006		0.077		0.083	0.00%
Sablefish Trawl (BS)	14.400	0.006		0.678		0.684	0.00%
TOTAL		12,708.573		18,804.759		31,513.332	100.00%
PSQ Bycatch							
Halibut mortality	75.460	1.180		2.360		3.540	0.01%
Chinook	583.000	239.058		73.166		312.224	0.010
Other salmon	662.000	0.000		57.489		57.489	0.002
Bairdi Zone 1	15,563.000					0.000	0.000
Bairdi Zone 2	49,005.000	6.553		0.000		6.553	0.000
Red King Crab	1,673.500	2.639		0.000		2.639	0.000

1) Summary of harvesting activities by target fishery:

During the third quarter of 2002, CDQ pollock was harvested by both the Arctic Storm and the Arctic Fjord. The Arctic Storm harvested 7,236.789 MT of Pollock and the Arctic Fjord harvested 11,497.611 of Pollock.

2) Summary of bycatch:

The primary bycatch species were flatfish, and less than 10% of our Other Salmon PSQ allowance was harvested. Total bycatch was 1.2% of the total catch.

Atka Mackerel Harvesting Activity



	CDQ Allocation	Metric Tons Harvested				Target Fishery Information	
		1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	YTD Harvest	% of Target Harvest
Atka Mackerel - 541	61.950			41.167		41.167	18.35%
Atka Mackerel - 542	267.750			153.181		153.181	68.26%
Total	329.700			194.348		194.348	86.61%
Bycatch							
Turbot AI	88.440			0.730		0.730	0.33%
Pacific Cod	3,000.000			4.966		4.966	2.21%
A Season	1,800.000			0.000		0.000	
B Season	1,200.000			4.966		4.966	
Pollock - AI	N/A			0.003		0.003	0.00%
Other flats	51.750			0.005		0.005	0.00%
Rock sole	931.500			2.249		2.249	1.00%
Flathead sole	375.000			0.011		0.011	0.00%
Arrowtooth	132.000			0.933		0.933	0.42%
Other species	393.040			1.285		1.285	0.57%
Other rockfish - AI	8.670			0.988		0.988	0.44%
True POP - 541	39.000			15.356		15.356	6.84%
True POP - 542	34.500			0.014		0.014	0.01%
AI Northern	75.900			3.509		3.509	1.56%
TOTAL				224.397		224.397	100.00%
PSQ Bycatch							
Halibut mortality	75.460			0.492		0.492	0.219%

1) Summary of harvesting activities by target fishery:

The American #1 harvested 194 MT of Atka Mackerel from Areas 541 and 542.

2) Summary of bycatch:

Pacific Ocean Perch and Cod made up most of the bycatch. The overall bycatch percentage of total catch is estimated to be roughly 13%.

Halibut 4D/4E Harvesting Activities:



	CDQ Allocation	Metric Tons Harvested				Target Fishery Information	
		1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	YTD Harvest	% of Target Harvest
4E Halibut (in lbs)	117,000		185,071	20,955		206,026	80.09%
4D Halibut (in lbs)	158,340			51,220		51,220	19.91%
Total	275,340	0	0	72,175		257,246	100.00%

1) Summary of harvesting activities by target fishery.

BBEDC's local fishermen harvested a total of 20,955 pounds of halibut in Area 4E, for a yearly total of 206,000 lbs this year. In 2002, our local fleet has utilized 89,026 pounds of Area 4D halibut, which proved to be our biggest halibut catch to date.

Roughly 51,000 lbs of 4D Halibut quota was harvested by and under 60' longline vessel.

2) Summary of bycatch:

There was no bycatch reported in the 4E fishery this quarter. For harvesting activity in Area 4D, minimal amounts of cod, turbot, and rockfish were encountered.

Pacific Cod Harvesting Activity:



	CDQ Allocation	Metric Tons Harvested				Target Fishery Information	
		1st Qtr.*	2nd Qtr.	3rd Qtr.	4th Qtr.	YTD Harvest	% of Target Harvest
Cod A Season	1,800.000	523.784	879.260	0.000		1,403.044	50.88%
Cod B Season	1,200.000	0.000	0.000	921.901		921.901	33.43%
Total Year	3,000.000	523.784	879.260	921.901		2,324.945	84.31%

Bycatch

Sablefish Fixed Gear (BS)	42.460	0.000	0.007	0.000		0.007	0.00%
Sablefish Fixed Gear (AI)	76.600	0.000	2.391	0.000		2.391	0.09%
Turbot (BS)	88.440	0.043	0.019	7.018		7.080	0.26%
Turbot (AI)	39.600	0.068	1.294	0.000		1.362	0.05%
Non- Pollock Quota - BS	N/A	4.864	9.328	22.805		36.997	1.34%
Non- Pollock Quota - AI	N/A	0.189	0.019	0.000		0.208	0.01%
Atka Mackerel 541	61.950	0.000	0.015	0.000		0.015	0.00%
Atka Mackerel 543	221.700	0.263	0.000	0.000		0.263	0.01%
Yellowfin Sole	1,548.000	0.007	0.109	0.129		0.245	0.01%
Other Flatfish	51.750	0.023	0.024	0.000		0.047	0.00%
Rock Sole	931.500	0.107	0.051	0.162		0.320	0.01%
Flathead Sole	375.000	0.757	0.856	3.854		5.467	0.20%
Arrowtooth	132.000	0.777	3.208	12.328		16.313	0.59%
Other species	393.040	70.947	153.119	137.308		361.374	13.10%
Other Rockfish (BS)	5.670	0.000	0.056	0.000		0.056	0.00%
Other Rockfish (AI)	8.670	0.012	0.143	0.000		0.155	0.01%
BS Other Red Rockfish	1.800	0.002	0.074	0.000		0.076	0.00%
Pacific Ocean Perch (BS)	41.370	0.000	0.002	0.000		0.002	0.00%
AI Northern	75.900	0.018	0.007	0.000		0.025	0.00%
AI Shortraker/Rougheye	12.240	0.064	0.190	0.000		0.254	0.01%
TOTAL		601.925	1,050.172	1,105.505		2,757.602	100.00%

PSQ Bycatch

Halibut mortality*	75.460	1.379	2.349	13.253		16.981	0.62%
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Halibut in the longline fishery is the only species deducted from PSQ allocations

The other PSQ catch, such as crab and salmon do not count against our PSQ allocations

1) Summary of harvesting activities by target fishery:

The Bristol Leader was the only vessel targeting cod for BBEDC this quarter. Roughly 922 MT of cod was caught. The remainder of our cod will be harvested after the close of open access cod

2) Summary of bycatch:

Bycatch was roughly 15% of the total catch harvested, and the primary bycatch species was from the "Other Species" group.

Aleutian Islands Fixed Gear Sablefish:



	CDQ Allocation	Metric Tons Harvested				Target Fishery Information	
		1st Qtr.*	2nd Qtr.	3rd Qtr.	4th Qtr.	YTD Harvest	% of Target Harvest
Sablefish Fixed Gear (AI)	76.600		30.639	1.932		32.571	82.06%
Bycatch							
Turbot AI	39.6		1.997			1.997	5.03%
AI Other Rockfish	8.67		4.798	0.327		5.125	12.91%
TOTAL			37.434	2.259		39.693	100.00%

1) Summary of harvesting activities by target fishery.

There is a correction to the second quarter Sablefish harvest figure. A catch report came in late and added roughly 7 MT of sablefish to the previous total. 1.9 MT was harvested this quarter.

2) Summary of bycatch:

The only bycatch species recorded this quarter was AI Other Rockfish.

CDQ Transfers

BBEDC transferred 210 MT of Area 543 Atka mackerel and associated bycatch to APICDA in the second quarter; the table below shows the harvest of the transferred quota in the 3rd quarter. Also, 35 MT of BS Sablefish was transferred to YDFDA of which 32 MT were harvested.

Species	Metric Tons Allocated	Metric Tons Harvested YTD	% of Allocation	Transfer In	Metric Tons Harvested YTD	% of Transfer Harvested
Other Species	393.040	393.04	100.00%	190.000	16.289	8.57%
Species	Metric Tons Allocated	Metric Tons Harvested YTD	% of Allocation	(Transfer Out)	Metric Tons Harvested YTD	% of Transfer Harvested
Non-Specific Reserve	201.360	0.000	0.00%	190.000	16.289	8.57%
Atka Mackerel 543	221.700	0.262	0.12%	210.000	158.794	75.62%
Arrowtooth	132.000	4.396	3.33%	4.000	1.468	36.70%
Turbot (AI)	39.600	4.089	10.33%	1.000	0.601	60.10%
Pacific Cod	3,000.000	2,402.636	80.09%	11.000	2.188	19.89%
Pacific Ocean Perch 543	63.750	0.159	0.25%	52.000	45.038	86.61%
AI Northern	75.900	3.534	4.66%	11.000	8.963	81.48%
AI Shortraker/Rougheye	12.240	0.254	2.08%	1.000	0.504	50.40%
BS FG Sablefish	42.460	4.323	10.18%	35.000	32.000	91.43%

B. Processing Report

Pollock Processing Activities

Surimi, fillet, mince and a small amount of roe were the primary products produced in the 3rd quarter.

Pacific Cod Processing Activities

The Pacific Cod processed on the Bristol Leader was made into both collarbone on and collarbone off product forms.

Atka mackerel Processing Activities

The Atka Mackerel and POP harvested were processed into an H&G product form. The bycatch of rockfish and cod were processed in a similar fashion.

Halibut Processing Activities

All of the halibut was caught by catcher vessels or catcher sellers this quarter. None of the halibut CDQ caught was processed on board the vessels.

Sablefish Processing Activities

All of the sablefish was caught by catcher vessels or catcher sellers this quarter. None of the halibut CDQ caught was processed on board the vessels.

C. Compliance/Enforcement Issues

There were no compliance or enforcement issues reported in the 3rd quarter for the pollock, cod, Atka Mackerel, or Halibut fisheries.

AI FG Sablefish

Please see confidential section

D. Other Fishing Issues/Activities

No Other Fishing Issues/Activities to report.

BBEDC 2002 CDQ Harvests By Quarter & Yearly Total

Species	2001 CDQ Allocation	Trans In	Trans Out	Metric Tons Harvested				YTD Harvest	Percent of Allocation
				1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.		
Atka Mackerel									
Eastern 541	61.950			0.011	0.015	41.393		41.419	66.9%
Central 542	267.750					153.181		153.181	57.2%
Western 543	221.700		210.000	0.263				0.263	22%
Arrowtooth	132.000		4.000	1.188	3.208	25.180		29.576	23.1%
Alaska Plaice	207.000			1.491		0.005		1.496	0.7%
Other Flatfish	51.750			0.669	0.024	9.663		10.356	20.0%
Flathead Sole	375.000			78.900	0.856	21.029		100.785	26.9%
Turbot (BS)	88.440			0.385	0.019	8.575		8.975	10.2%
Turbot (AI)	39.600		1.000	0.068	3.291	0.730		4.089	10.6%
Pacific Cod	3,000.000		11.000	580.523	879.260	942.853		2,402.636	80.4%
A Season	1,800.000			580.523	879.260			1,459.783	81.1%
B Season	1,200.000		11.000			942.853		942.853	79.3%
Pollock	31,185.000		45.000	12,399.824		18,734.400		31,134.224	100.0%
A Season	12,474.000			12,399.824				12,399.824	99.4%
B Season	18,711.000		45.000	0.000		18,734.400		18,734.400	100.4%
Non- Pollock Quota - BS	N/A			4.864	9.328	22.805			N/A
Non- Pollock Quota - AI	N/A			0.189	0.019	0.003		0.211	N/A
Pacific Ocean Perch (BS)	41.370				0.002	1.625		1.631	3.9%
Pacific Ocean Perch (AI)									
Eastern 541	39.000					15.356		15.356	39.4%
Central 542	34.500							0.000	0.0%
Western 543	63.750		52.000			0.014		0.014	0.1%
BS Other Red Rockfish	1.800			0.008	0.074	0.077		0.155	8.8%
AI Northern	75.900		11.000	0.018	0.007	3.505		3.534	5.4%
AI Shortraker/Rougheye	12.240		1.000	0.064	0.190			0.254	2.3%
Other Rockfish (BS)	5.670				0.056	0.055		0.111	2.0%
Other Rockfish (AI)	8.670			0.012	4.941	1.315		6.268	72.3%
Rocksole	931.500			81.230	0.051	3.850		85.131	9.1%
Sablefish Trawl (BS)	14.400					0.675		0.675	4.7%
Sablefish Trawl (AI)	11.040							0.000	0.0%
Sablefish Fixed Gear (BS)	42.460		35.000	0.006	0.007			0.013	0.2%
Sablefish Fixed Gear (AI)	76.600				33.030	1.932		34.962	45.6%
Yellowfin Sole	1,548.000			53.106	0.109	0.153		53.368	3.4%
Other Species	393.040	190.000		107.679	153.119	148.531		409.329	70.2%
Non Specific Reserve	201.360		190.000					N/A	N/A
4E Halibut (in lbs)	117,000				185,071			185,071	158.2%
4D Halibut (in lbs)	158,340					51,220		51,220	32.3%
BS Opilio (in lbs)	467,127			467,572				467,572	100.1%
BB Red King Crab (in lbs)	N/a								
Prohibited Species									
Halibut (MT)	75.460			2.559	2.349	16.105		21.013	27.8%
Bairdi Zone 1 (#s)	15,563.000							0.000	0.0%
Bairdi Zone 2 (#s)	49,005.000			6.553				6.553	0.0%
Opilio Tanner Crab (#s)	71,775.500							0.000	0.0%
Red King Crab (#s)	1,673.500			2.639				2.639	0.2%
Chinook Salmon (#s)	583.000			239.058		73.166		312.224	53.6%
Other Salmon (#s)	662.000			0.000		57.489		57.489	8.7%